

Company Profile

ACEA GROUP

One of the main multiutilities in the Italian market. Listed on the stock exchange since 1999, it is active in the management of networks and services in the water, energy and environmental sectors

WATER

- 9m of customers
- RAB €1,7bn

ENERGY INFRASTRUCTURES

- Electricity distribution: 1,6m PODs & RAB €1,9bn
- Public Lighting: >224k lighting points, 80% LED
- Electricity Generation: 6 hydroelectric power stations (122 MW), 2 thermoelectric power stations (97MW), 1 photovoltaic farm (9 MW)

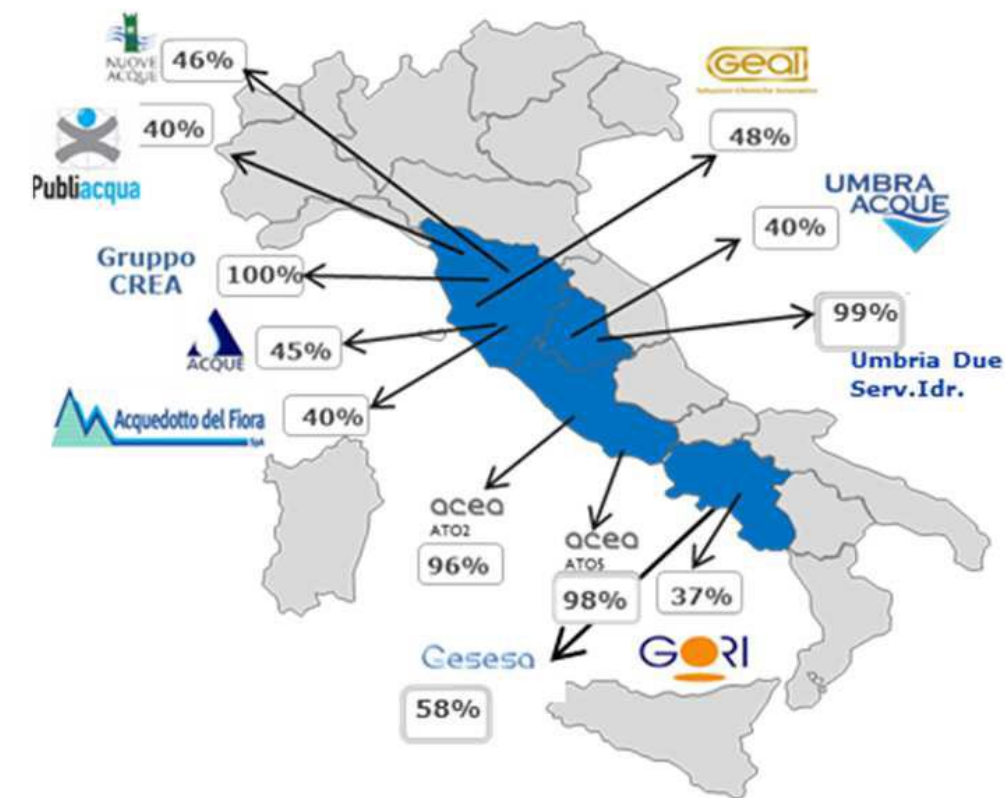
COMMERCIAL & TRADING

- 1.3m customers
- ~6 TWh of electricity sold

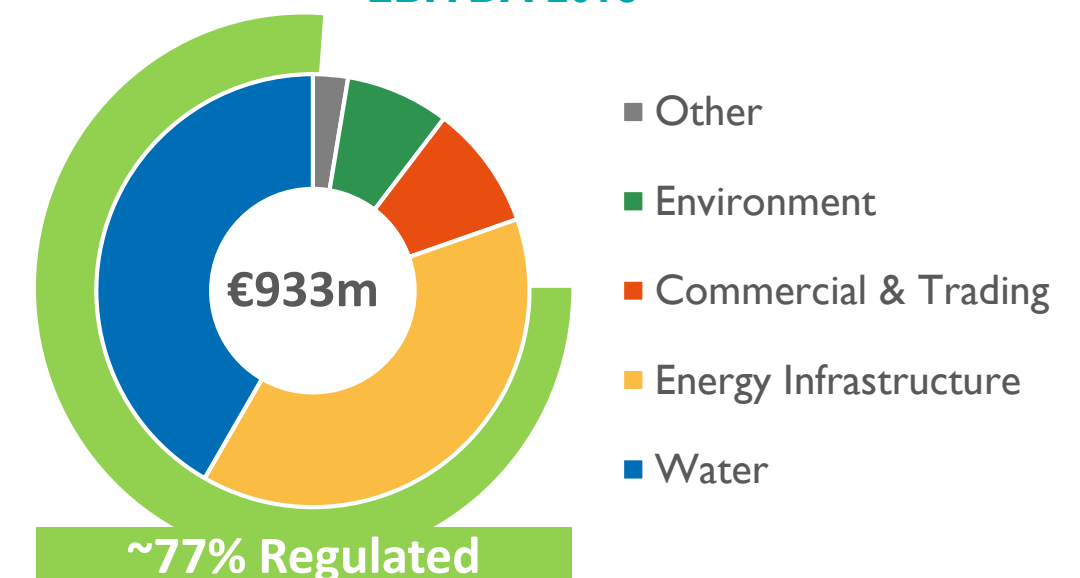
ENVIRONMENT

- >1m tons of waste treated
- 355 GWh of electricity produced

FOOTPRINT



EBITDA 2018



Strategy & Consolidated Targets

STRATEGY FOUNDATION






4 MAIN STRATEGIC PILLARS:

-  **INDUSTRIAL GROWTH**
-  **LOCAL FOCUS & SUSTAINABILITY**
-  **TECHNOLOGY, INNOVATION & QUALITY**
-  **OPERATIONAL EFFICIENCY**

STRATEGIC GROWTH LEVERS



3 STRATEGIC LEVERS:

-  **CAPEX REMIX**
-  **FOCUS ON INFRASTRUCTURE**
-  **CAPEX DISCIPLINE**

INNOVATION









3 GROWTH LEVERS:

-  **INFRASTRUCTURE**
Security & Efficiency
-  **PEOPLE**
Welfare of personnel
-  **CUSTOMERS**
Customer-Centricity

SUSTAINABILITY



-  **CUTS IN CO2**
(Reduced losses, Purchase of Green Energy, Recovery of Biogas)
-  Reduction in **WATER LEAKS**
-  **GREEN ENERGY** for internal use within the Group
-  **REDUCTION IN RISK RATING** for electricity grid to boost resilience
-  Waste treated according to **CIRCULAR ECONOMY** concept
-  **SAFETY INSPECTIONS** of maintenance

Our Innovation Mission



Investments in innovative industrial projects, oriented by three founding pillars: Customers, the people working in Acea and the infrastructures that convey the services and guarantee the quality and reliability

APPLICATIONS



Smart & Resilient Grid



Smart Meters



Automation and Robotics



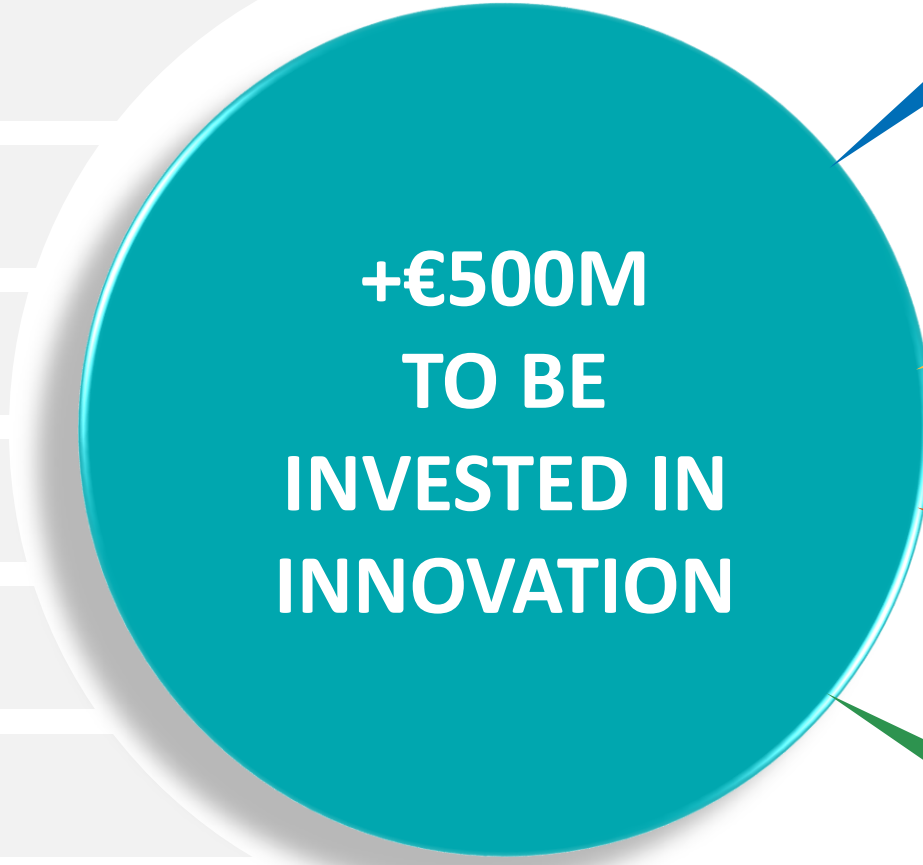
Advanced sensor technology



Predictive modelling



Physical security and Cyber-security



OPERATIONAL ADDRESS

WATER

- Leaks reduction
- Emergency management
- Rationalization of small treatment plants
- Upgrade network
- Smart meters

ENERGY INFRASTRUCTURES

- Drive electrification
- Increase of network resilience
- Smart Grid to enable new services

COMMERCIAL & TRADING

- Improvement to the customer journey
- Marketing drive through Digital and Cross Selling Channel
- Improve Customer quality

ENVIRONMENT

- Boost to the circular economy
- Optimization of waste treatment performance