

I'MNOVATION



acciona

TRANSFORMING INDUSTRIES

Startup
Europe
Partnership

Scaleup Summit, June 20-21, London

20 June 2019



acciona

BUSINESS AS UNUSUAL

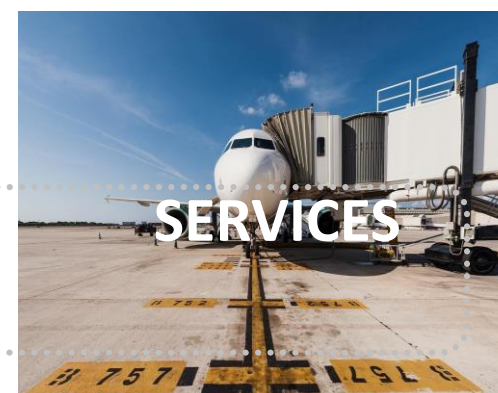
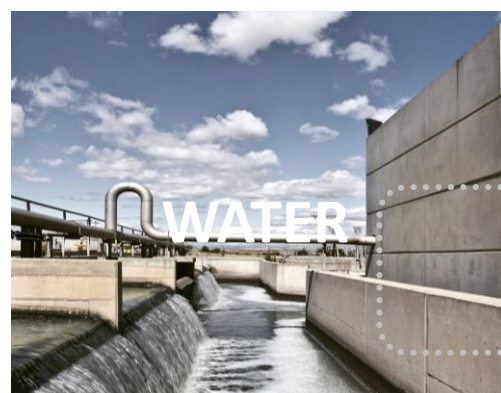


WORLD LEADER IN SUSTAINABLE INFRASTRUCTURE
SOLUTIONS AND RENEWABLE ENERGY PROJECTS



Carbon neutral
since 2016

BUSINESS AS UNUSUAL



+38,000
employees

➤ In 45 countries, 5 continents

+75 years
of history

➤ ~50% family control

Comitted
To innovation

➤ 3 centers for
technological
innovation

9,022 MW
INSTALLED CAPACITY

• 7,382 MW installed wind power.

EUR 3,896 M
MARKET CAPITALISATION

• 7,254 million euros in sales, up

14.4 MTn
OF CO₂ AVOIDED IN 2017

• Carbon neutral company in 2016:
net balance of CO₂ emissions=0.

EUR 209.4 M
RDI

• The innovation intensity ratio
stands at 2.9, more than double the
European average.

ACCIONA AROUND THE WORLD

NORTH AMERICA

CANADA
US
MEXICO

LATIN AMERICA

BRAZIL
CHILE
COLOMBIA
PERU
PANAMA
DOMINICAN REP.
COSTA RICA
ECUADOR
NICARAGUA
TRINIDAD AND
TOBAGO

EUROPE

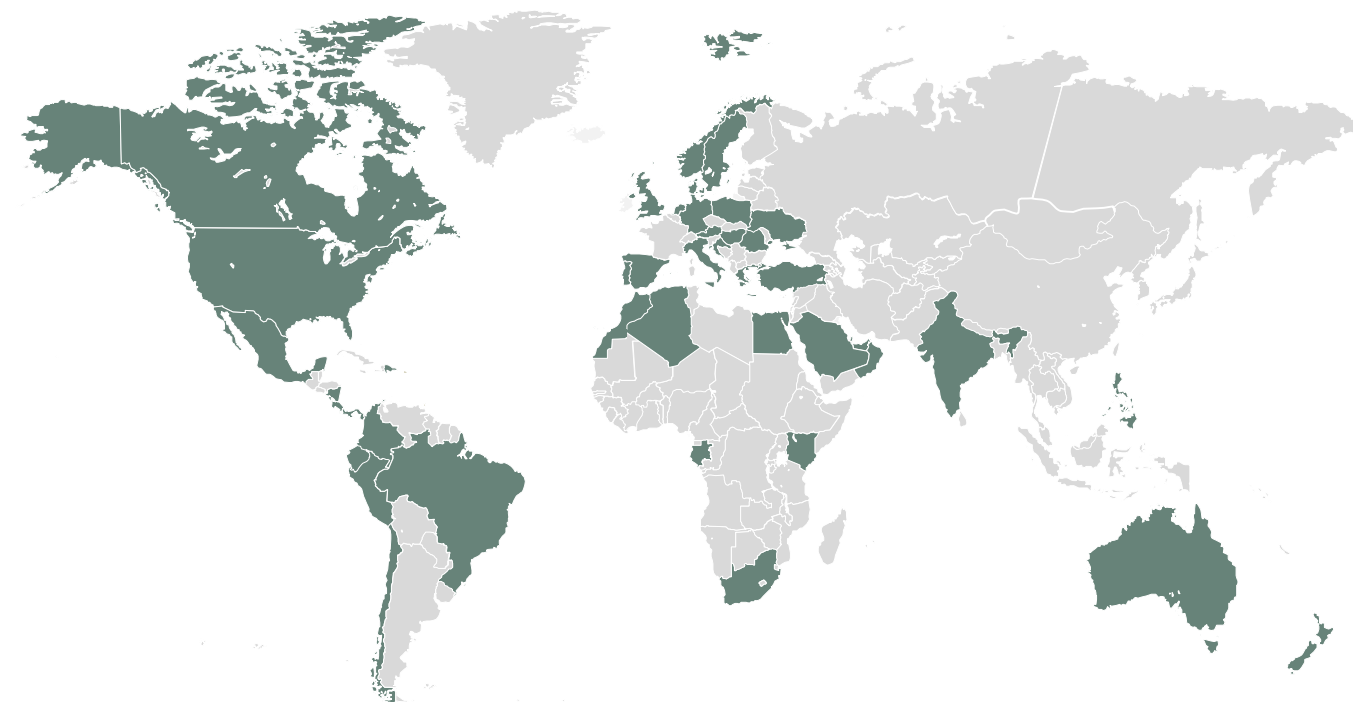
SPAIN
POLAND
ITALY
PORTUGAL
SWEDEN
GREECE
GERMANY
CROATIA
NORWAY
HUNGARY
NETHERLANDS
ROMANIA
DENMARK
UNITED KINGDOM
AUSTRIA
TURKEY
UKRAINE

MIDDLE EAST AND AFRICA

UAE
MOROCCO
SOUTH AFRICA
SAUDI ARABIA
ALGERIA
GABON
OMAN
QATAR
EGYPT
KENYA

ASIA & OCEANIA

AUSTRALIA
INDIA
PHILIPPINES
NEW ZEALAND
SINGAPORE



HOW WE SEE THE FUTURE



OPEN



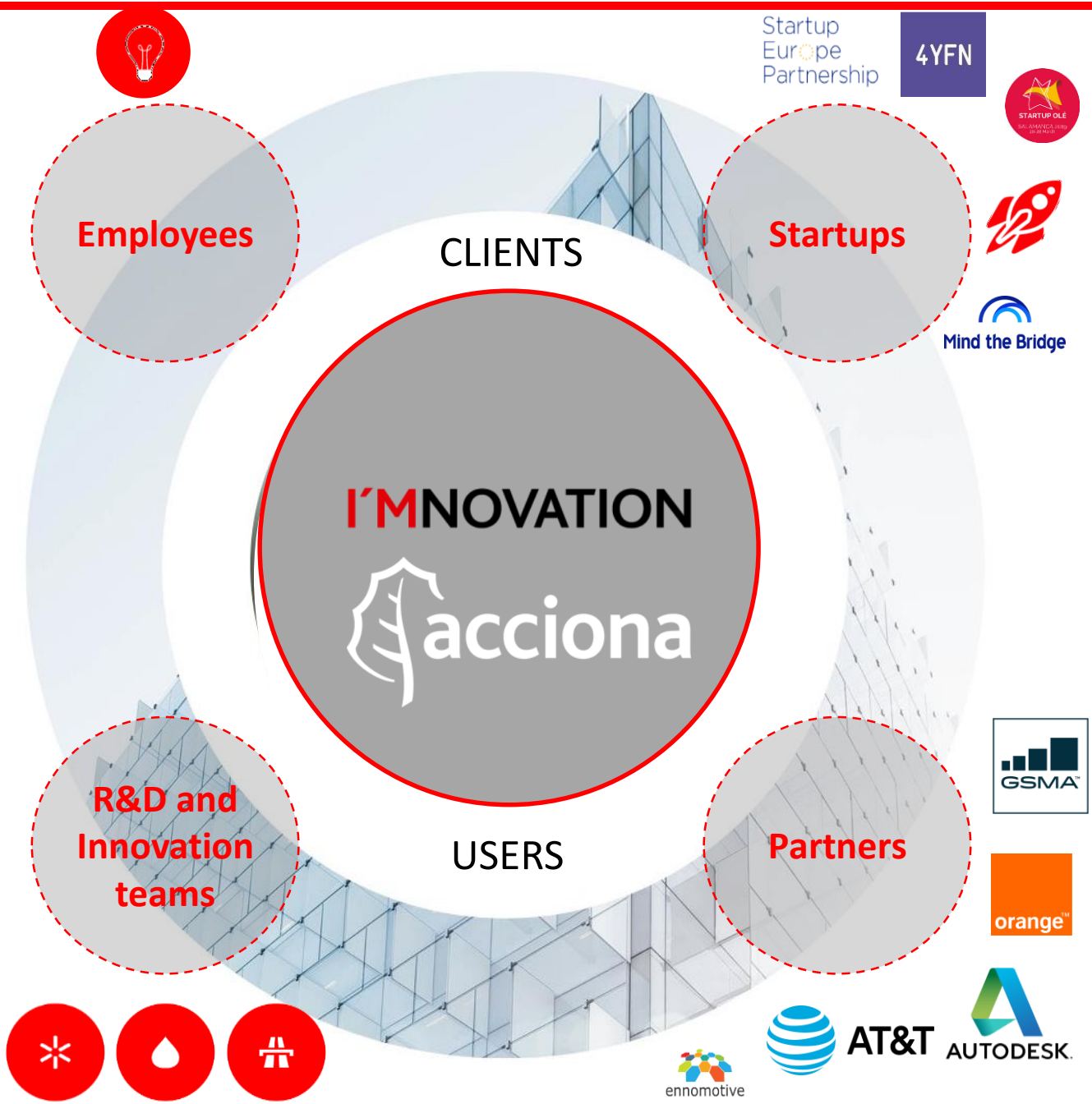
DISRUPTIVE



DIGITAL

I'MNOVATION | acciona

THE PLATFORM THAT MAKES REAL OUR
NEW VISION ON HOW WE INNOVATE



We offer...



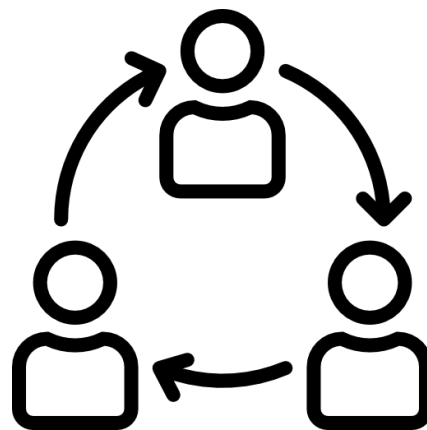
CHALLENGES

REAL NEEDS AND OPPORTUNITIES THE BUSINESS

SUPPORTING FRAMEWORK

COMMITMENT OF DECISION MAKERS

We require...



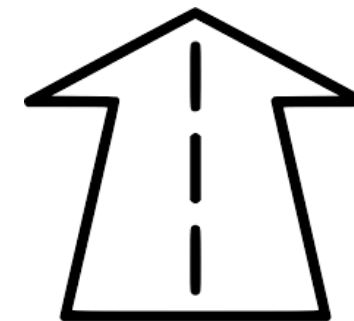
CODEVELOPMENT

UNIQUE TEAM (EXPERTS AND STARTUPS)

AGILE METHODOLOGY

IN REAL ENVIRONMENT

We deliver...



CLEAR NEXT STEPS

TO CONTINUE THE PILOT PROJECT

TO BE SUPPLIER OF ACCIONA

TO EXPLORE TOGETHER NEW MARKETS

ORIENTED TO DISRUPTIVE BUSINESS MODELS

In slightly more than a year...





Construction Tech

Measurable improvement in efficiency and construction project delivery



Advanced Delivery

Transport and logistics sector is undergoing an important transformation as new technological solutions come into everyday application.



Smart Mobility

Becoming the leading provider of physical and digital infrastructure to enable future mobility models



Opportunity areas

<http://open.imnovation.com>

Connected Assets

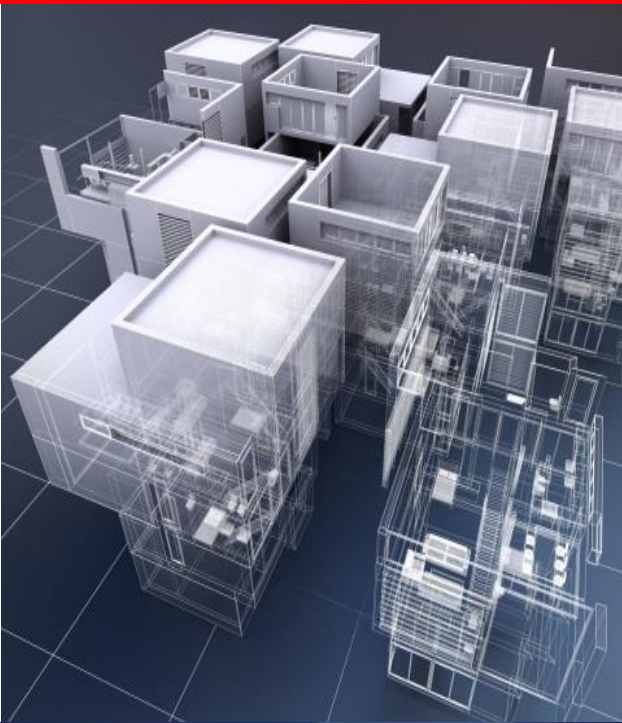
Achieve breakthrough in asset operating and maintenance efficiency and productivity



Energy Transition

Technology is reinventing the ways that energy and utility companies do business, engage their customers and interact with them





Digitalization the Construction Process

- Design to Fabrication
- Design to Preconstruction
- Design to Construction

Industrialization of Construction - The Connected Work Site

- Automation & Robotics
- 3D Printing
- Autonomous machinery and vehicles
- Other: data, blockchain, etc (ie. Safety, Monitoring, Management & Administrative)

Data focused Operation & Maintenance of Infrastructures

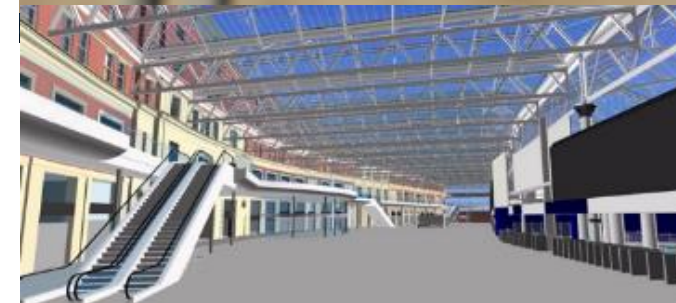
- Remote control and monitoring
- Predictive forecasting and maintenance
- Advanced delivery

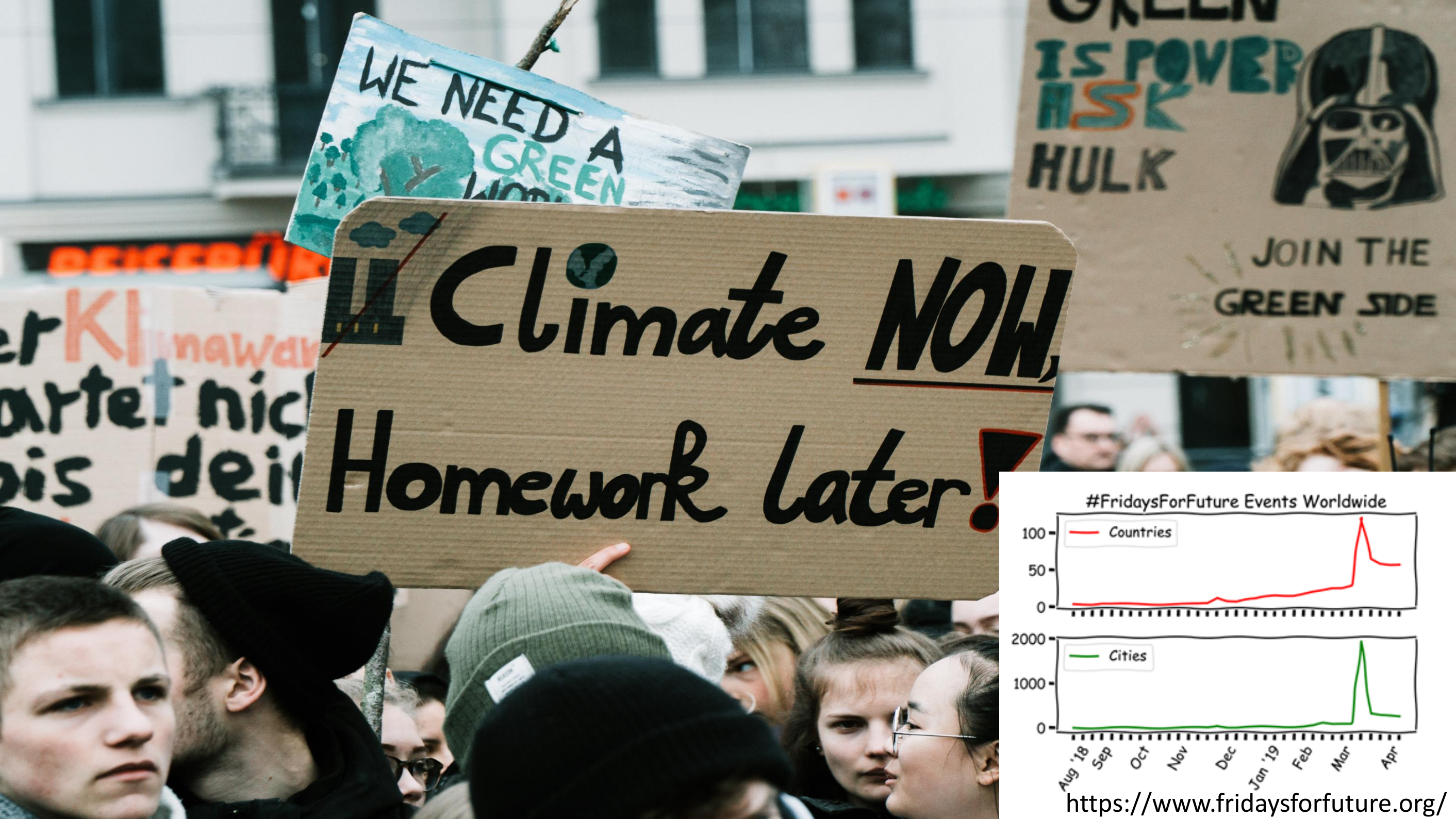
The Future of the Cities

- Design & Planning
- Mobility & Transportation
- Connected New Services

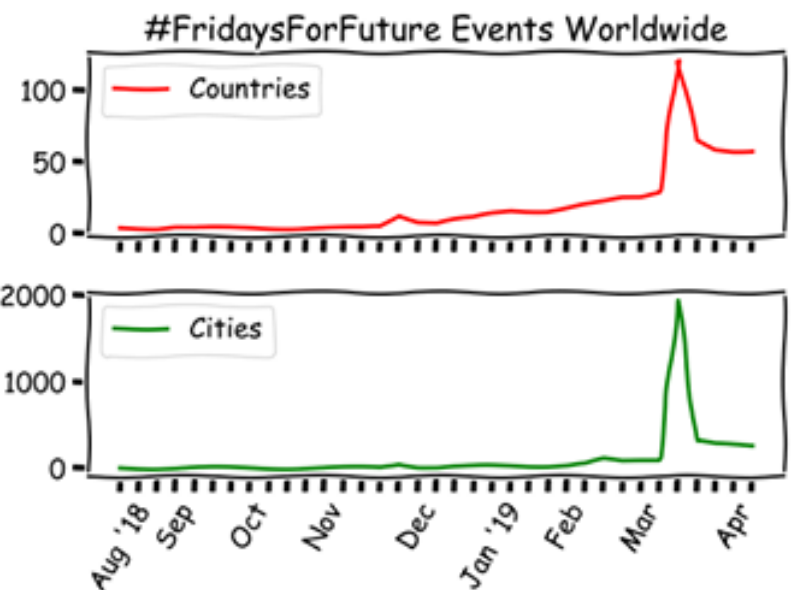
Expectations






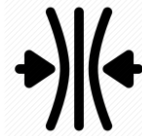



- Reduce Risk and Cost
- Drive profitability, Safety and Sustainability
- Generate new revenue lines and business models





**Climate NOW,
Homework Later!**



S	M	A	R	T
SUSTAINABILITY	MITIGATION	ADAPTATION	RESILIENCE	TRANSFORMATION
 <h2>VISION</h2> <p>SUSTAINABLE MASTER PLAN 2020</p>  <p>CONTRIBUTION TO SDG</p>  <p>CARBON NEUTRAL SINCE 2016</p>	 <h2>EFFECTS</h2> <p>DEVELOPING RENEWABLE ENERGY PROJECTS</p> <p>IMPROVING THE ENERGY EFFICIENCY</p> <p>INDUSTRIALIZING THE PROCESSES</p>	 <h2>RISKS</h2> <p>UPGRADING INFRASTRUCTURES</p> <p>IMPROVING WATER CONSERVATION</p>	 <h2>BUSINESS</h2> <p>SUSTAINABLE DEVELOPMENT</p> <p>POSITIVE IMPACT IN COMMUNITIES</p>	 <h2>INDUSTRIES</h2> <p>DIGITAL TRANSFORMATION & SUSTAINABLE TRANSFORMATION</p> <p> SMART MOBILITY</p> <p> SUSTAINABLE MINING</p>

I'MNOVATION #Startups

INGREDIENTS FOR PERFECT MATCH

TECHNOLOGY

KNOW-HOW

STARTUP

NEW BUSINESS
MODEL

REAL ENVIRONMENT





More:



<http://www.imnovation.com>