

# SEP Scaleup Summit | Milan

Deep Dive | Construction  
Tech



**Mind the Bridge**

# Outlines

- Digital Construction, Why Now?
- Funding and M&A Overview
- Startup Players



# Construction Tech



“Construction is ready technologically, demand-wise, and product-wise to go through the digitization that manufacturing went through 25 years ago.”

**Andrew Anagnost, CEO, Autodesk**

# Digital Construction , Construction Tech

What are we Talking About? Why Now?

The construction industry continues to tackle the **challenges** of

- rising construction **materials costs**
- **labor shortage**

Taking into account demographics

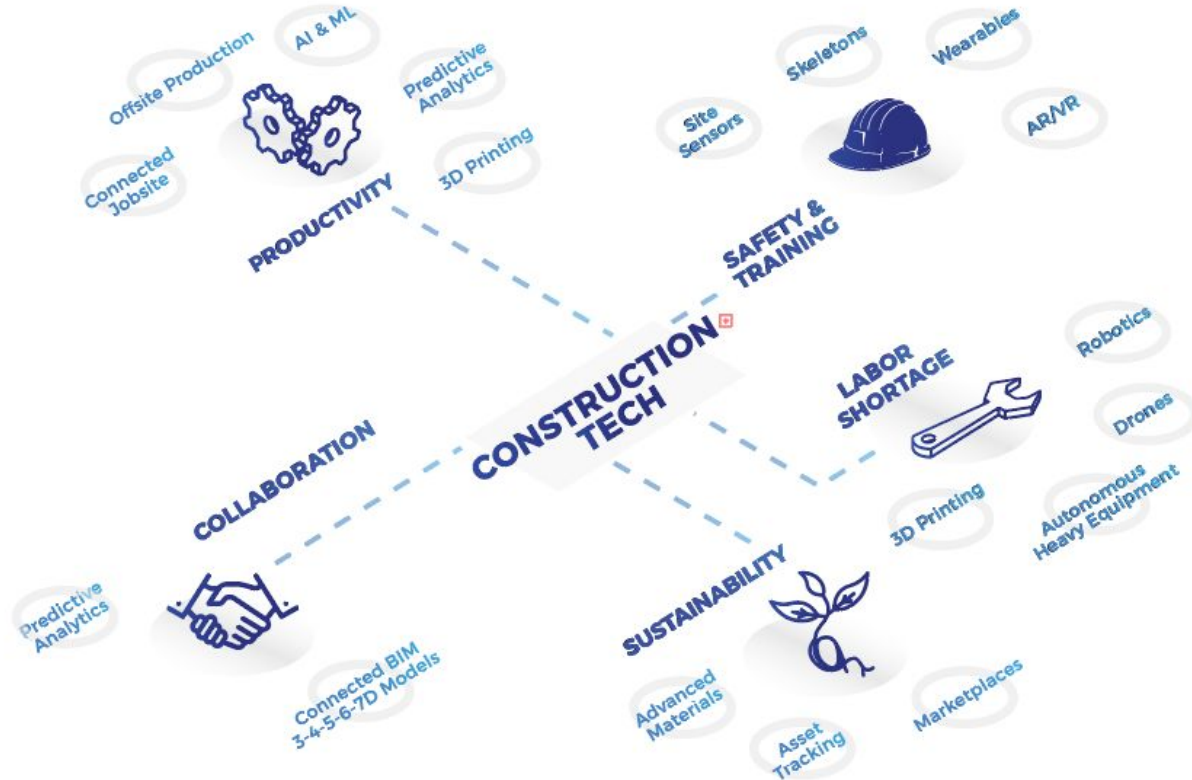
- Need to be more **efficient**
- More **sustainable** with **low-carbon** and **green** construction exports

⇒ **Digitizing** the **construction** industry is the key



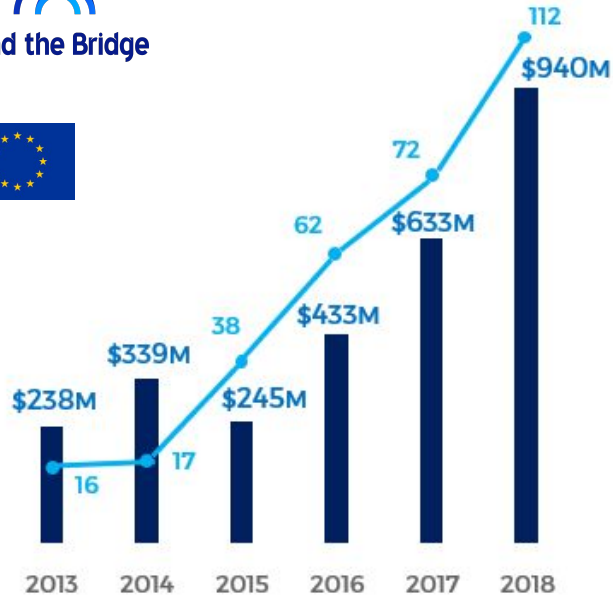
# Digital Construction , Construction Tech

What are we Talking About? Why Now?



# Funding is Finally Fueling Construction

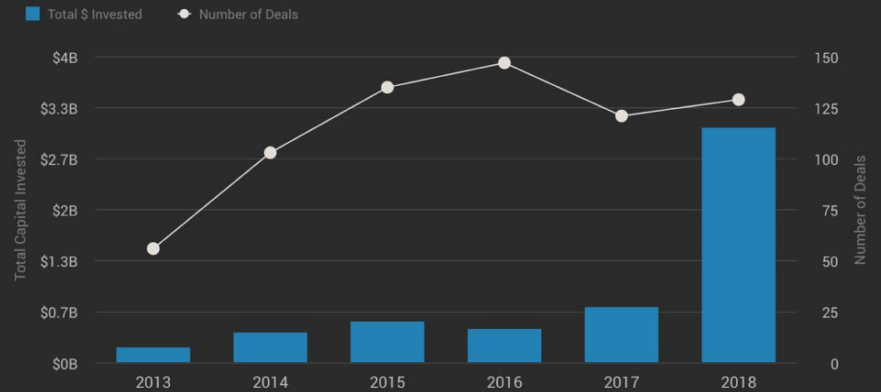
2018 a Record Year in Terms of Funding and M&A



■ Capital raised per year    ● Number of Scaleups per last funding year

## VC Investment In U.S. Construction & Building Companies

Based on reported venture funding data for companies in Crunchbase's construction, building material, smart building, and green building categories. Excludes PE, debt, post-IPO, and non-equity transactions.



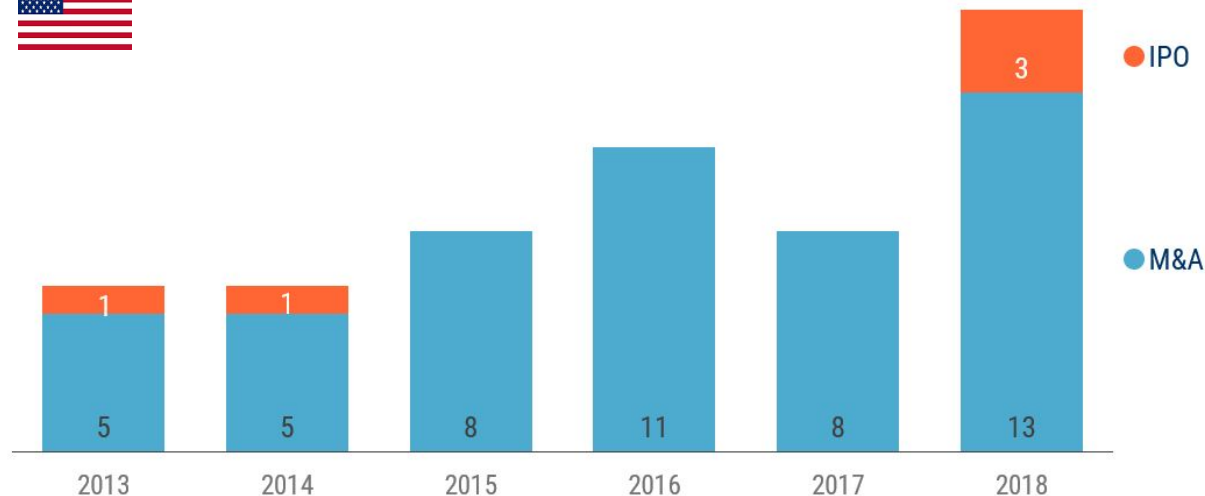
crunchbase news

# Funding is Finally Fueling Construction

2018 a Record Year in Terms of Funding and M&A

## Construction Tech Exits – By Year

Count of Deals, 2013 - 10/2018



Source: cbinsights.com

 CBINSIGHTS



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# Funding is Finally Fueling Construction

2018 a Record Year in Terms of Funding and M&A

- **347** Scaleups in Europe, **\$3.2B** in Capital Raised

- 3 Unicorns



- 2018, Autodesk bought

- 



in July

- 



\$875M in November

- 



\$275M in December





# A Crowded Landscape

Players Bringing Digitization to the Construction Sector

