Startup Europe Partnership

SEP RESEARCH HIGHLIGHTS Insurtech

June 2018



Insurtech Scaleups in Europe



\$0.9B Total Capital Raised

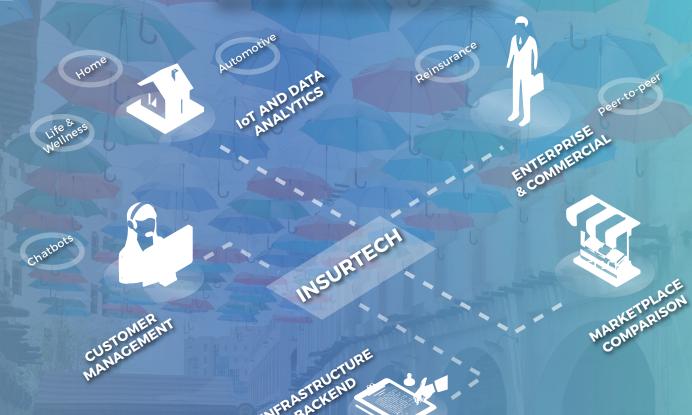


Insurtech is the leveraging of new to develop incremental technologies services within the insurance industry to facilitate the experience and increase the offer to businesses and end consumers.

Different from other sectors, insurtech in not disrupting the industry but revolutionising it from within. IoT, big data and sharing economy are the drivers of the change in the insurance industry.

AMOUNT OF CAPITAL RAISED PER GEOGRAPHY*

MAP OF APPLIED INSURTECH



Startup Eur∴pe Partnership

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INSURTECH: KEY TRENDS



Customer support: Robo-advisors that can facilitate relationships with customers. Big data analytics: Machine learning applied to data analytics for risk management. Security and fraud detection: Intelligent analyses using photogrammetry, adaptive algorithms or graph-based methods make it possible to detect risks and predict fraud.



RegTech: Managing regulatory obligations more efficiently and cost-effectively.

ID verification and protection: Blockchain can impact how passports, personal identification and other documents will be used with one digital ID account.

Sharing economy and peer-to-peer: New form of regulations will be needed to answer the growing number of peer-to-peer and on-demand services.



Health: Tracking of diet, sport and health Feedback that can lead to a healthier lifestyle. Increase access to healthcare services through advanced cloud technology.

Home: Home automation and security. Improving monitoring and accessing through connected

Car: Connected cars allow performance monitoring, proactive maintenance, road safety, security,

SEP SCALEUPS ON WATCH

anorak

ARTIFICIAL

Autobahn

Founded: 2014 Country: Italy

Description

The Air - Connecting Things - is a company focusing on a smart driving app that makes owning a car easier, expensive and more enjoyable. Features can include street anti-thief alerts, car finder, and daily driving insights.

Country: United Kingdom

Description

Get your personalised life insurance advice in minutes and help make sure your family's protected should the worst happen.

Founded: 2013 Country: United Kingdom

Description

Artificial Labs are building tools for insurers that allow them to operate faster, more efficiently and more accurately. These tools are built on top of a shared core, called ArtificialOS - which is a suite of powerful, API-driven building blocks, for insurers of all sizes.

Description

Founded: 2012

Country: Estonia

Autobahn is the online vehicle sales platform for automotive manufacturers, importer, dealers and vehicle buyers. Their goal is to reinvent the way people sell, order and deliver vehicles in a digital world.



HiyaCar is an online people-to-people car

sharing platform which allows drivers to

hire cars from private car owners. Car

owners can become Sharers by letting

other drivers use their cars via our

platform. They can set their own prices and earn 80% commission from their



KASKO

Founded: 2015 Country United Kingdom

Kasko is an insurance distribution network that allows you to quickly and easily integrate insurance products into a site, service, or app. Kasko allows digital businesses to cross-sell contextually relevant insurance products at the point-of-demand using our plugin or API



Founded: 2013 Country: Italy

Description

Pedius is a communication system that allows such as booking doctors appointments or making reservations, or to call family, friends

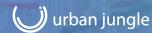
Pixaneye

Founded: 2014 Country: United Kingdom

Country: United Kingdom

sharing revenue.

company, which analyses and provides consumer insights via platform dashboard by using machine learning on mobile users' photo-galleries to create advanced user segmentations.



Founded: 2016

Urban Jungle is an insurance technology business based in the UK. Urban Jungle leverages technology to help young customers get access to cheaper, better, home insurance.

wefitter

Founded: 2015

WeFitter is a mobile health data-driven solution that helps companies improve business performance and reduce healthcare costs by motivating employees to commit to a more active lifestyle. WeFitter aggregates real-time data from multiple Health & Fitness apps to form a complete and unified view of a person's health.